_____History Channel: Secrets of Body Language

- 1. According to Janine Driver, what % of our Comm. is non-verbal?
- 2. What is the 1st thing about a person who studies nonverbal communication notices about other individuals?
- 3. In the Middle East, what does it mean one person gestures for another person to go in a doorway first?
- 4. What does it mean to have the "upper hand" to world leaders?
- 5. Does Nixon display that he has nothing to hide when answering questions about Water Gate, or is he trying to just survive the press conference? **EXPLAIN**.
- 6. What does it mean when someone makes a definitive statement and then backs away?
- 7. How does George Bush react nonverbally when he makes a mistake?
- 8. When did politicians really begin to focus on their non-verbal visual image?
- 9. What is a non-verbal sign that someone feels threatened?
- 10. How can you tell when someone has been coached on using non-verbal communication.?
- 11. "Body language is usually an _____ to what you are already saying."
- 12. How is Bill Clinton able to display authenticity with the use of his hand gestures?
- 13. How does one show integrity non-verbally?
- 14. How could experts tell that Bill Clinton was lying about his alleged affair with Monica Lewinsky?
- 15. According to Frank Marsh, what is the difference/significance of getting in someone's face in the West vs. the Middle East?

- 16. Name 3 things that the officer who was killed in Georgia should have noticed about the man's nonverbal behavior that could have helped him recognize that there was trouble?
 1. 2. 3.
- 17. According to officer Savelli, what is the most important thing to teach police officers?
- 18. According to Dr. Paul Ekman, what are the Seven Universal Facial Expressions?
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- 19. How many facial expressions did Dr. Ekman identify that convey a meaning that most of us will react to?
- 20. What is a micro-expression?
- 21. What expression is Marion Jones missing on her face that clues experts in on the fact that she is lying about steroid allegations.
- 22. Define the term "hot spot."
- 23. What percentage of nonverbal communication comes from the voice?
- 24. The higher the voice pitch, the ______ the credibility.
- 25. Who is known as the "Great Communicator"?
- 26. What does Barack Obama use with his voice when speaking to rouse a crowd?
- 27. How does tony Blair's delivery of Princess Diana's death differ from his normal delivery?
- 28. When there is a conflict between words and body language, always believe the